

Abstract: Motivation is the word derived from the word “Motive”, which means needs, desires or wants within the individuals. Motivation is an internal feeling. It is the process of stimulating people to actions to accomplish the goals. The process of motivation consists of three stages: A felt need or drive, A stimulus in which needs have to be aroused, When needs are satisfied, the satisfaction or accomplishment of goals. Therefore, we can say that motivation is a psychological phenomenon which means needs and wants of the individuals have to be tackled by framing effective tips it will provide employees for better performance. Every superior in the organisation must motivate his subordinates for the right types of behaviour.