IJARSCT



International Journal of Advanced Research in Science, Communication and Technology (IJARSCT)

International Open-Access, Double-Blind, Peer-Reviewed, Refereed, Multidisciplinary Online Journal

Volume 4, Issue 3, November 2024

The Impact of Social Media Influencers on Brand Loyalty

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Abstract: This paper explores the growing influence of social media on brand loyalty, focusing on how social media influencers shape consumer perceptions, behaviors, and long-term commitment to brands. As social media platforms have evolved into powerful marketing tools, brands increasingly rely on influencers to foster connections with consumers and build brand loyalty. This research examines the role of authenticity, engagement, and trust in influencer marketing and their impact on consumer-brand relationships. It further investigates the demographic and psychographic factors that affect the effectiveness of influencers in driving loyalty. Using both qualitative and quantitative analysis, the study highlights how influencers create emotional bonds between consumers and brands, leading to higher retention rates, advocacy, and repeat purchases. The findings provide valuable insights for marketers on optimizing influencer partnerships to cultivate lasting brand loyalty in the digital age.

DOI: 10.48175/568

Keywords: social media

