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Consumer Privacy Concerns In Digital Marketing

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Abstract: The proliferation of digital marketing has revolutionized consumer-business interactions, yet it has simultaneously sparked significant privacy concerns. As businesses leverage advanced data collection techniques—such as cookies, mobile tracking, and social media analytics—consumers increasingly express apprehension about how their personal information is gathered, utilized, and safeguarded. This research delves into the multifaceted landscape of consumer privacy in digital marketing, highlighting the evolving consumer attitudes towards data privacy, the implications of legal frameworks such as the GDPR and CCPA, and the ethical considerations that must guide marketing practices. It also explores the challenges marketers face in balancing personalized experiences with consumer privacy demands. With an emphasis on the necessity for transparency and informed consent, the study underscores the importance of adopting privacy-first marketing strategies and leveraging first-party data to build trust. As regulatory environments evolve and consumer awareness grows, the future of digital marketing will increasingly depend on fostering ethical data practices that respect consumer privacy, ultimately influencing marketing strategies and business sustainability.

Keywords: consumer-business



