

International Journal of Advanced Research in Science, Communication and Technology (IJARSCT)

International Open-Access, Double-Blind, Peer-Reviewed, Refereed, Multidisciplinary Online Journal

Volume 4, Issue 1, November 2024

The Art of Brand Story Telling

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Abstract: In a market that is becoming more and more crowded, brand storytelling is becoming an essential tactic for companies looking to stand out from the competition and develop closer relationships with customers. The idea of brand storytelling is examined in this essay, along with its importance in contemporary marketing and its effects on consumer perception and brand loyalty. This study examines the efficacy of storytelling in branding by identifying the mechanisms through which tales impact consumer behavior, using both qualitative and quantitative research approaches. According to the findings, brands may boost emotional involvement through the use of intriguing stories, which can improve advocacy and loyalty. The report ends with practical suggestions for companies wishing to successfully employ storytelling techniques.

Keywords: brand storytelling

