IJARSCT



International Journal of Advanced Research in Science, Communication and Technology (IJARSCT)

International Open-Access, Double-Blind, Peer-Reviewed, Refereed, Multidisciplinary Online Journal

Volume 4, Issue 5, February 2024

A Study on Effectiveness of Online Advertising in the Digital Marketplace

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Abstract: Online advertising has become an integral part of the digital marketplace, significantly impacting how businesses reach and engage with their target audiences. This paper explores the effectiveness of online advertising by examining various metrics such as reach, engagement, conversion rates, and return on investment (ROI). By analyzing these factors, the study aims to provide a comprehensive understanding of how online advertising influences consumer behavior and contributes to business success.

Despite its widespread adoption, online advertising faces several challenges, including ad fraud, adblocking technologies, and changing consumer preferences. This study investigates these challenges and evaluates different strategies used by businesses to overcome them. Through an extensive review of literature and empirical analysis, the paper aims to offer insights into optimizing online advertising efforts for maximum effectiveness in the digital marketplace.

Keywords: advertising

